

Air--Lec

1. **NAME OF COMPANY :** AIR-O-LEC
2. **CO. REGISTRATION NO :** IT.1136/04
3. **POSTAL ADDRESS :** P O BOX 29766 DANHOF BLOEMFONTEIN 9301.
PHYSICAL ADDRESS : 3 FRIKKIE FOURIESTREET EAST END
BLOEMFONTEIN
9301
TEL NO : 051-4326688 **FAX NO :** 051-4324488
EMAIL : airolec@mweb.co.za

4. **KEY MEMBERS**

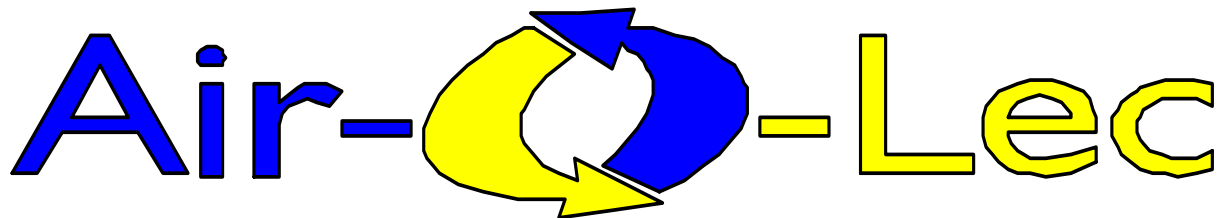
NAME	DESIGNATION	INFORMATION
L.S.D. BORRINGTON	DIRECTOR/MANAGER	DIRECTOR 100% SHARES
J. LAUBSCHER	TECH MANAGER	MECH. ENG. DESIGN
H.B. BOTHA	TECH MANAGER	ELECTRICAL DESIGN
K. TROLLIP	ELECTRICAL MANAGER	ELECTRICIAN

5. **DESCRIPTION OF BUSINESS ACTIVITIES**

Airconditioning, Refrigeration and Electrical Contractors.

SPECIALISING IN THE FOLLOWING :-

- a. Chillers pipe systems, domestic and Industrial Airconditioning.
- b. Heating Systems.
- c. Pump Systems.
- d. Ventilation and Air filtration systems.
- e. Testing of all Electrical Installation (Industrial and Commercial) .
- f. Built of Electrical Boards. (Registered with ECB FS/NC)
- g. All types of steelwork.
- h. Industrial steam work / Swimming pool heating systems.



6. PROJECTS

PROJECT : TELE CENTRE'S POLOKWANE
CLIENT : TELEWISE SYSTEMS CONTACT PERSON L. GROBBLER
SERVICE : AIRCONDITONING
VALUE : +- R80 000.00

PROJECT : HOTEL VICTORIA MASERU LESOTHO
CLIENT : SOBITA INVESTMENTS (PTY)LTD CONTACT PERSON THABISO
TLELAI
VALUE : +- R300 000.00

PROJECTS UNDER Z.C. AIRCONDITIONING

7. CAPACITY

8. PROJECTS DONE :

8.1.1 PROJECT : CENTRAL BANK OF LESOTHO SPORT CENTRE
CLIENT : CENTRAL BANK OF LESOTHO CONTACT PERSON : ZMCK
SERVICE : AIRCONDITIONING
VALUE : R +- 3000 000,00

8.1.2 PROJECT : ABSA BANK
CLIENT : THE GEORGE NICOLAS TRUST CONTACT PERSON : TILCA
SERVICE : AIRCONDITIONING
VALUE : R +- 2000 000,00

8.1.3 PROJECT : STANDARD BANK
CLIENT : THE GEORGE NICOLAS TRUST CONTACT PERSON : TILCA
SERVICE : AIRCONDITIONING
VALUE : R +- 1000 000.00

8.1.4 PROJECT : HEALTH & ADVENTURE SUPERSPORT
CLIENT : THE GEORGE NICOLAS TRUST CONTACT PERSON : TILCA
SERVICE : AIRCONDITIONING
VALUE : R +- 1700 000.00

8.1.5 PROJECT : MUELA DAM
CLIENT : DAWN CONSTRUCTION CONTACT PERSON ENGLAND

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SERVICE : AIRCONDITIONING
VALUE : R +- 5 000 000.00

- 8.1.6 **PROJECT** : KIMBERLEY WILLIAM HUMFRESH ART GALARY
CLIENT : P.A.O. CONTACT PERSON HSH CONS.
SERVICE : AIRCONDITIONING
VALUE : R +- 2 000 000.00 COMPLETION DATE : SEPT.2004
- 8.1.7 **PROJECT** : C.W. MALAN BUILDING
CLIENT : STEWART & SCOTT CONTACT PERSON GERNOD
SERVICE : AIRCONDITIONING
VALUE : R +- 10 000 000.00 COMPLETION DATE : SEPT.2004
- 8.1.8 **PROJECT** : LNDC LESOTHO
CLIENT : LNDC CONTACT PERSON RAMMIE
SERVICE : AIRCONDITIONING
VALUE ; R +- 1 800 000.00 COMPLETION DATE : AUG. 2004
- 8.1.9 **PROJECT** : FRESH PRODUCT MARKET
CLIENT : MANGAUNG LOCAL COUNCIL CONTACT PERSON FANIE
SERVICE : AIRCONDITIONING
VALUE : R+- 600 000.00 COMPLETION DATE : SEPT. 2004

9. RESOURCE DETAILS

9.1 SENIOR MANAGEMENT

NAME	POSITION	QUALIFICATION	YEARS SERVICES
L.S.D. BORRINGTON	DIRECTOR	N4 ELECTRICAL	8 YEARS
J. LAUBSCHER	PROJECT MANG.	MECHANICAL ENG	11 YEARS
HB BOTHA	PROJECT MANG.	INSTRUMENT TECH	13 YEARS
S. ROSSOUW	BOILERMAKER	PIPE FITTER	9 YEARS
N. VIVIERS	BOILERMAKER	PIPE FITTER	5 YEAR
K. TROLLIP	ELECTRICIAN	TEST ELECTRICIAN	6YEARS
D. ARNOLD	PURCHASER		18YEARS

9.2 MIDDLE MANAGEMENT

NAME	POSITION	QUALIFICATION	YEARS SERVICES
R. VAN ASWEGEN	TECH. FOREMAN	TECH	+- 10 YEARS
B. DU PLESSIS	TECH. FOREMAN	TECH	+- 5 YEARS

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J. RAMANAMANE	DUCTING	METAL WORKER	+- 5 YEARS
R. VAN ZYL	TECHNICIAN	TECH	+- 20 YEARS
JP V.D. MERWE	TECHNICIAN	TECH	+- 20 YEARS

9.3 SUPERVISION – PERMANENT STAFF :

NAME	POSITION	QUALIFICATION	YEARS SERVICES
O. ENGELBRECHT	TECH	AIRCON. TECH.	6 YEARS
N . VIVIERS	STEAM WORK	STEAM WORK	15 YEARS
D. SCHOEMAN	PIPE FITTER	PIPE FITTER	23YEARS
L. KOEKEMOER	DUCT ERECTORS	DUCT ERECTOR	4 YEARS
H. SCHNETLER	DUCT ERECTOR	DUCT ERECTOR	4YEARS
H. MAASS	DUCT ERECTOR	DUCT ERECTOR	9YEARS

9.4 SKILLED AND UNSKILLED – PERMANENT STAFF :

ARTISAN DISCIPLINE	NUMBER OF EMPLOYEES
PIPE FITTERS	3
AIRCONDITIONING & REFR.	7
SERVICE	3
DUCTING	4
ELECTRICIAN	1
STEAM	2

OPERATOR DISCIPLINE	NUMBER OF EMPLOYEES
a. ENGINEER MECHANICAL	1
b. SITE FOREMAN	4
c. ADMINISTRATION	3
d. BALANCING SYSTEMS	2
e. ELECTRICAL TESTS	1
UNSKILLED	NUMBER OF EMPLOYEES
a. DUCTING BUILDERS	3
b. PIPE FITTERS	2
c. AIRCONDITIONING ERECTORS	7
d. ELECTRICAL	2
e. STEAM	4
f. SERVICES AIRCON	4

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10 MAJOR PLANT AND EQUIPMENT

10.1 VEHICLES, CRANES, ETC	QUANTITY
a. 14 SMALL VEHICLES	14
b. 1 8 TON TRUCK	1
c. DUCT SHOP + EQUIPMENT	14 MACHINES
d. ELECTRICAL SHOP & EQUIPMENT	EVERYTHING NEEDED
e. PIPE FITTERS SHOP	EVERYTHING NEEDED
f. AIRCONDITIONG REPAIR SHOP	EVERYTHING NEEDED

11. ESTIMATED ANNUAL TURNOVER FOR THE CURRENT FINANCIAL YEAR

2006 : R20 000 000.00

12. POTENTIAL VALUE OF CONTRACT THAT CAN BE UNDERTAKEN BY YOURSELVES BROKEN DOWN AS FOLLOWS :

TOTAL COMPANY OUTPUT : R17 000 000.00
MAXIMUM SINGLE CONTRACT : R17 000 000.00
MINIMUM SINGLE CONTRACT : N/A
MAXIMUM TURNOVER PER MONTH –
ANY ONE CONTRACT : R 3 000 000.00

13. TRADE REFERENCES

COMPANY :
DAIKIN –
CARRIER –
M.G.FASTENERS + 50 MORE

ENGINEERS:

EXPERTO MR. UYS - 051-5220972 – 0828814061
CONRADIE & VENTER MR. LE ROUX – 051-4471636

14. EMPOWERMENT DETAILS :-

100% Black Owned Company
100% PDI Status
100% SMME (Turnover between 1 mil – 20 mil)

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15.1 WHAT PERCENTAGE OF OWNERSHIP OF YOUR COMPANY IS PDI : 100 %

15.2 STAFF COMPLIMENT :

SENIOR MANAGEMENT % PDI	50 %
MIDDLE MANAGEMENT % PDI	40 %
SUPERVISOR MANAMGEMENT % PDI	15 %
SKILLED LABOUR MANAGEMENT % PDI	30 %

a. FURTHER MOTIVATION

DETAILED HEREUNDER FURTHER MOTIVATIONAL FACTORS THAT WOULD ASSIST IN YOUR ASSESSMENT OF OUR COMPANY'S POTENTIAL AND THUS TO BE PLACED ON YOUR TENDER LISTS.

GIVE TRAINING FOR MERSETA LEVEL II, III AND IV
GIVE TRAINING FOR ABET FOR ALL PDI'S

WE REALLY SUPPORT EQUITY INITIATIVES, TRAINING AN DEVELOPMENT, SUB-CONTRACTING OF PDI, AND LOCAL ECONOMIC EMPOWERMENT.

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